Vista Indonesia Morning Digest 27 March 2025

6,472(+3.80%) Turnover (IDRbn): 14,162 (+54.07%)

RESEARCH

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- Sillo Maritime Perdana (SHIP) Posts 11.5% Revenue Growth, Net Profit Declines in 2024
- HM Sampoerna (HMSP)'s 2024 Net Profit Drops 17.92% to IDR 6.64tn

	Last	Chg (%)	YTD (%)	Vol
				(US\$ mn)
ASIA				
IDX	6,472	3.80	(8.58)	852
LQ45	731	4.90	(11.55)	694
Hang Seng	23,483	0.60	17.07	11,942
KOSPI	2,644	1.08	10.19	5,095
Nikkei 225	38,027	0.65	(4.68)	21,426
PCOMP	6,166	0.10	(5.56)	61
SET	1,190	0.46	(14.99)	737
SHCOMP	3,369	(0.04)	0.51	65,591
STI	3,964	0.23	4.65	743
TWSE	22,260	(0.06)	(3.36)	6,238
EUROPE & USA				
DAX	22,839	(1.17)	14.72	253
Dow Jones	42,455	(0.31)	(0.21)	1,182
FTSE 100	8,690	27.58	6.32	269
NASDAQ	17,899	(2.04)	(7.31)	4,147
S&P 500	5,712	(1.12)	(2.88)	5,500
ETF & ADR		Chg (%)	MoM (%)	YTD (%)
EIDO US (USD)	16.31	3.75	(3.95)	(11.74)
TLK US (USD)	14.66	4.12	(5.91)	(10.88)
				Courses Pleambara

COMMODITIES		Chg (%)	MoM (%)	YTD (%)
Brent (USD/b)	74	1.05	2.39	(0.12)
WTI (USD/bl)	70	0.94	1.98	(1.21)
Coal (USD/ton)	100	2.19	(0.99)	(19.84)
Copper (USD/mt)	9,927	(1.83)	4.94	13.22
Gold (USD/toz)	3,019	(0.02)	3.53	15.05
Nickel (USD/mt)	16,245	0.52	4.27	5.98
Tin (USD/mt)	35,071	0.05	8.23	20.59
Corn (USd/mt)	451	(1.42)	(8.56)	(3.11)
Palm oil (MYR/mt)	4,588	0.53	(2.96)	(5.62)
Soybean (USd/bu)	1,001	(0.07)	(3.87)	(2.08)
Wheat (USd/bsh)	535	(1.47)	(7.68)	(4.84)
				0 01 1

				Source: Bloomberg
CURRENCY & RATES		1D	1M	2023
IDR/USD	16,580	16,580	16,450	16,102
AUD/USD	1.59	1.59	1.60	1.62
CAD/USD	1.43	1.43	1.44	1.44
CNY/USD	7.27	7.27	7.29	7.30
USD/EUR	1.07	1.08	1.04	1.04
JPY/USD	150.52	150.57	149.81	157.20
SGD/USD	1.34	1.34	1.35	1.37
JIBOR (%)	6.09	6.09	5.64	6.18
7D Repo Rate (%)	5.75	5.75	5.75	6.00
10Y Bond (%)	7.12	7.13	6.92	7.00
CDS - 5Y (bps)	92.51	92.11	76.39	78.89

				Source: Bloomberg
FUND FLOWS & SECTORAL TREND				
Foreign Flows	Last	1W	1M	YTD
Equity - In/(Out) (IDRbn)	2,577	(1,131)	(13,762)	(30,547)
Equity (RG) - In/(Out) (IDRbn)	501	3,150	10,810	64,140
Bonds - In/(Out) (IDRbn)	(709)	2,985	5,221	16,168
Sector Performance	Last	1D (%)	1M (%)	YTD (%)
JCI Index	6,472	3.80	(2.03)	(8.58)
IDXFIN Index	1,334	3.60	(1.41)	(4.19)
IDXTrans Index	1,141	4.00	(5.07)	(12.28)
IDXENER Index	2,366	2.51	(6.23)	(12.02)
IDXBASIC Index	1,031	4.31	(8.97)	(17.64)
IDXINDUS Index	950	2.74	(0.12)	(8.31)
IDXNCYC Index	639	2.36	(3.45)	(12.36)
IDXCYC Index	711	2.05	(10.53)	(14.81)
IDXHLTH Index	1,237	0.11	(9.64)	(15.07)
IDXPROP Index	671	2.60	(6.93)	(11.35)
IDXTECH Index	7,551	2.67	18.56	88.88
IDXINFRA Index	1,249	3.11	(4.89)	(15.54)

Source: Bloombera



INDUSTRY

US Crude Oil Inventories Drop by 4.6 mn Barrels

The American Petroleum Institute (API) reported a 4.6 mn-barrel decline in US crude oil inventories for the week endin21 Mar-25, reversing a similar increase the previous week. The drawdown exceeded market expectations of a 2.5 mn-barrel decrease and followed two consecutive weeks of inventory builds. (Trading Economics)

Exhibit 1. US API Crude Oil Stock DBL/1Million 12 8 4 0 4 Apr 26 Jul 05 Sep 13 Nov 22 Jan 31 Aprena Patriciana Institute (API)

Sources: Trading Economics

Trump Imposed 25% Tariff on Auto Imports, Effective 02-Apr

The US will implement a 25% tariff on auto imports starting 02-Apr, covering fully assembled cars and key parts like engines and transmissions. The tariff, aimed at boosting US manufacturing, will also apply to non-US content in vehicles under USMCA. The White House projects USD 100 bn in new annual revenue. Major automakers, including GM, Ford, and Stellantis, could face disruptions. Canada and the EU criticized the move, with Canada considering retaliatory measures. Industry groups warned of higher car prices and job losses. (Bloomberg)



COMPANY

BCAS: MSTI IJ - FY24 - Earnings Above Ours and In-line with Cons

MSTI IJ Profit & Loss (IDRbn)	4023	3024	4024	000(%)	YoY(%)	12M23	12M24	YoY(%)	12M24/ BCAS	12M24/ Cons
Revenue	1,920	1,606	1,903	18.5	-0.9	4,201	5,362	27.6	108.6	108.3
COGS	1,500	1,352	1,545	14.2	3.0	3,329	4,397	32.1		
Gross profit	420	254	358	40.9	-14.8	872	964	10.6		
Operating expense	87	78	81	4.1	-7.0	290	319	9.9		
Depreciation & Amortization	16	17	(52)	-408.3	-434.5	59	56	-6.2		
Operating profit	333	176	277	57.1	-16.8	582	646	10.9	97.5	96.0
BITDA	349	190	293	54.1	-15.9	641	701	9.4		
Other income/(expenses)	4	21	3	-0.8	-16.6	7	32	329.1		
inance income/(expense)	(4)	0	2	n.a	n.a	(14)	9	-163.1		
Pre-tax profit	333	195	285	46.0	-14.5	577	685	18.7		
ncome tax	(181)	(47)	(67)	0.4	-63.0	(129)	(154)	19.6		
Net profit	256	149	218	46.8	-14.7	448	530	18.5	108.0	103.4
Margins (%)										
Gross margin	21.9%	15.8%	18.8%			20.8%	18.0%			
Operating margin	17.3%	11.0%	14.6%			13.9%	12.0%			
EBITDA margin	18.2%	11.8%	15.4%			15.3%	13.1%			
Net margin	13.3%	9.3%	11.5%			10.7%	9.9%			
Balance sheet (IDRbn)	Dec-23	Sep-24	Dec-24							
Cash and equivalents	1,002	526	1,421							
Total assets	2,859	2,961	3,112							
Total liabilities	1,138	1,224	951							
Interest bearing liabilities	220	232	102							
Equity	1,945	1,943	2,161							
ROA(%)	15.7	10.5	17.0							

- MSTI delivered solid performance in FY24, with booked net earnings to IDR 530 bn (+18.5% YoY) above Ours at 108% and in-line with Cons 103%. In 4024, net profit stood at IDR 218 bn (+46.8% QoQ; -14.7% YoY), bringing overall profitability margins slightly lower due to higher cost and expense.
- Revenue in FY24 recorded strong performance that rose to IDR 5.4 tn (+27.6% YoY), while 4Q24 revenue rose to IDR 1.9 tn (+18.5% QoQ; -0.9% YoY). This performance exceed our expectation and cons, reaching 108%.
- We see the strong FY24 results impacted by the overall hardware segment to 33% YoY reaching 3.2 tn, with the software segment rose to IDR 1.2 tn (+21% YoY). Additionally, the Co still supported by its recurring income from maintenance rose 19% YoY to IDR 698 bn and installation to IDR 285 bn (+22% YoY)



BCAS: ERAA IJ - FY24 - Earnings Above Ours, In-line with Cons

ERAA				000	YoY			YoY	12M24/	12M24/
Profit & Loss (IDRbn)	4023	3024	4024	(%)	(%)	FY23	FY24	(%)	BCAS	Cons.
Revenue	17.323	15.491	16.671	7,6	(3,8)	60.139	65.279	8,5	99,8%	99,7%
COGS	(15.359)	(13.631)	(14.831)	8,8	(3,4)	(53.692)	(58.003)	8,0		
Gross profit	1.964	1.860	1.840	(1,1)	(6,3)	6.448	7.276	12,8		
Operating expenses	(1.408)	(1.457)	(1.423)	(2,4)	1,1	(4.823)	(5.570)	15,5		
Operating profit	557	404	418	3,5	(25,0)	1.625	1.706	5,0	101,7%	103,4%
Other income/(expense)	89	120	95	(20,8)	7,5	200	426	113,2		
Finance income/(expense)	(164)	(160)	(131)	(18,1)	(20,0)	(583)	(610)	4,7		
Pre-tax profit	482	364	382	4,9	(20,7)	1.242	1.522	22,6		
Taxes	(127)	(79)	(113)	41,9	(11,5)	(385)	(400)	3,9		
Non-controlling interest	(23)	(17)	(25)	47,1	7,4	(31)	(87)	182,0		
Net profit	331	268	244	(8,7)	(26,3)	826	1.035	25,3	107,1%	104,7%
Gross margin (%)	11,3	12,0	11,0			10,7	11,1			
Operating margin(%)	3,2	2,6	2,5			2,7	2,6			
Net margin (%)	1,9	1,7	1,5			1,4	1,6			
Segment Breakdown										
Cellphones and tablets	13.340	12.289	13.007	5,8	(2,5)	47.914	52.431	9,4		
E-vouchers	951	34	424	1.150,3	(55,4)	2.911	1.672	(42,6)		
Computer and other electronics	1.183	1.052	689	(34,5)	(41,7)	2.371	2.638	11,3		
Accessories and others	1.850	2.117	2.551	20,5	37,9	6.943	8.538	23,0		

- ERAA posted 4024 net profit of IDR244bn (-8.7% QoQ, +26.3% YoY), bringing FY24 earnings to IDR1tn (+25.3% YoY), above ours', in line with cons at 107%/105%.
- FY24 GPM slightly increased with higher GPM from cellphones and accessories. Net margin also improved with increase from other income like promotional support.
- -4024 revenue came in at IDR16.6tn (+7.6% QoQ, -3.8% YoY); FY24: IDR65.2tn (+8.5% YoY), with strongest growth from accessories sales (+23% YoY) which contribution increased to 13% (vs 12% in FY23).
- The Co. has shown strong growth despite a slower 40, which is seasonally higher. We still wait for operational data and earnings call for more info.



BCAS: MAPI IJ - FY24 Earnings: In-line with Ours, Below Cons

MAPI	4Q23	3Q24	4Q24	q-q (%)	у-у (%)	FY23	FY24	у-у (%)	% of SQ	% of Cons
PROFIT & LOSS (IDRbn)										
Revenue	9.526	9.623	10.219	6,2	7,3	33.319	37.835	13,6	99,4	98,9
cogs	-5.292	-5.594	-5.903	5,5	11,6	-18.225	-21.695	19,0		
Gross profit	4.235	4.029	4.316	7,1	1,9	15.094	16.140	6,9		
Operating expenses	-3.204	-3.257	-3.254	-0,1	1,5	-11.498	-12.690	10,4		
Operating profit	1.030	772	1.062	37,6	3,0	3.596	3.450	-4,1	103,8	99,6
Other income/(expense)	-156	-75	-276	269,0	77,1	-393	-616	56,8		
Pre-tax profit	874	697	785	12,7	-10,2	3.203	2.833	-11,5		
Taxes	-284	-153	-257	67,3	-9,6	-858	-686	-20,0		
Net profit	478	401	467	16,6	-2,2	1.894	1.767	-6,7	97,8	93,7
Margins (%)										
Gross margin	44,5	41,9	42,2			45,3	42,7			
Operating margin	10,8	8,0	10,4			10,8	9,1			
Net margin	5,0	4,2	4,6			5,7	4,7			

- MAPI posted 4024 net profit of IDR467bn (+16.6% QoQ, -2.2% YoY). Cumulatively, FY24 net profit came in at IDR1.7tn (-6.7% YoY), inline with ours'/below cons' (97.8%/93.7%). Profitability margins for 4024 saw improvement although on a full year basis we saw delcline as there was impairment loss and loss of asset disposals.
- 4024 revenue came in at IDR10.2tn (+6.2% QoQ, +7.3% YoY) with EOY seasonality; FY24: IDR37.8tn (+13.6% YoY), largely in-line. Retail sales in 4024 grew 10.4% YoY. For FY24, Retail grew by 20.6% YoY, while Cafe and restaurants sales decreased by 19.3% YoY.
- While the result is in-line, we will wait for operational numbers and review our numbers.

Bank BNI (BBNI) Set a Record-High Dividend of IDR 13.95 Tn, DPS at IDR 374

BBNI announced a dividend payout of IDR 13.95 tn for 2024, the highest in its history, representing 65% of its net profit, with a DPS of IDR 374/sh (Div. yield 8.8%). The Co posted a net profit of IDR 21.5tn in 2024 (vs 2023; +2.7% YoY; IDR 20.9 tn), driven by net interest income of IDR 40.48 tn and non-interest income growth of 11.9% YoY to IDR 24.04 tn. Credit disbursement rose 11.6% YoY to IDR 775.87tn, while total third-party funds grew to IDR 805.5tn. (Bloomberg)

Bank BRI (BBRI) Distributed IDR 51.73 tn Dividend, Highest in History

BBRI announced a dividend payout of IDR 51.73 tn for 2024, the highest in its history, representing 85.98% of its net profit, with a DPS of IDR 353/sh (Div. yield 8.8%). The Co posted a consolidated net profit of IDR 60.15 tn in 2024. A portion of the dividend, IDR 10.58 tn, was distributed as an interim dividend on 15 Jan-25, while the remaining amount will be paid proportionally to shareholders. BBRI also approved a share buyback program worth up to IDR 3 tn. (Kontan)

Apple Set to Launch iPhone 16 Series in Indonesia on 11 Apr-25

Apple confirmed that the iPhone 16 series, including iPhone 16, 16 Plus, 16 Pro, 16 Pro Max, and 16e, will be available in Indonesia starting 11 Apr-25. The release was delayed due to investment negotiations but has now been secured with commitments, including an AirTag assembly plant in Batam. Pre-orders may begin on 27 Mar-25, according to retailer sources. Indonesia's communications regulator has certified all five models for distribution. (Bloomberg Technoz)

Grab Reportedly Sought IDR 33 tn Loan for GoTo Acquisition

Grab was reportedly in talks to secure a USD 2 bn (IDR 33 tn) bridge loan with a 12-month tenor to fund its potential acquisition of GoTo. Discussions with banks were still in early stages, and details could change. This move came amid rising M&A activity in Asia, driven by attractive valuations and growing investment opportunities. Grab, backed by Uber, was conducting due diligence and considering other financing options like bonds or equity for the deal, which could exceed USD 7 bn. (Bloomberg)

United Tractors (UNTR) Recorded 971 Komatsu Unit Sales in 2M25

UNTR sold 435 Komatsu units in Feb-25 (-19% MoM; +42% YoY), bringing cumulative 2M25 sales to 971 units (+18% YoY), achieving 21.1% of its 2025 target (4,600 units). Market share declined to 26% (vs 1M25; 29%; 2M24; 30%). In mining contracting, UNTR's coal production reached 21.5 mn tons (+3.9% YoY), while overburden removal declined to 168.3 mn bcm (-8.5% YoY). (Company)



Siloam (SILO) Signed IDR 14.5 tn Syndicated Loan Agreement

SILO secured an IDR 14.5 tn syndicated loan from BNI, CIMB Niaga, BCA, DBS Indonesia, MUFG, and HSBC Singapore. The facility included a 7-year term loan, revolving credit, and other supporting facilities. The loan, subject to shareholder approval, aimed to support SILO's business expansion strategy. (Kontan)

MNC Digital (MSIN) Posted IDR 399 bn Net Profit in 2024

MSIN recorded a net profit of IDR 399bn in 2024 (vs 2023; +51% YoY; IDR 264 bn), supported by strong subscription growth and content expansion. Revenue increased to IDR 3.47 tn (vs 2023; +18% YoY; IDR 2.95 tn), driven by a 44% YoY surge in subscription revenue to IDR 715bn. Digital ad revenue declined 5% YoY to IDR 1.32tn due to weaker national ad spending. EBITDA rose to IDR 760 bn (+22% YoY), with an improved margin of 22% (vs 2023; 21%). MSIN's OTT platforms, RCTI+ and Vision+, contributed IDR 1.48 tn in revenue (+11% YoY) and led Indonesia's streaming market. (Bloomberg Technoz)

Bukalapak (BUKA) Announced IDR 1.9 tn Buyback Without Shareholders' Meeting

BUKA planned a share buyback worth IDR 1.9 tn from 26 Mar-25 to 25 Jun-25 without shareholder approval. The move was driven by market volatility and will be funded internally without significantly impacting the company's financials. BUKA did not set a maximum share limit for the buyback but will comply with regulations. OJK's policy allows buybacks without a shareholders' meeting in response to a 21.28% drop in the IDX Composite Index since Sep-24. (Bloomberg Technoz)

Sariguna Primatirta (CLEO) Books IDR 470 Bn Profit in 2024, Up 46%

CLEO posted IDR 470 bn net profit in 2024 (+46% YoY), while revenue came at IDR2.7tn (+29% YoY). According to the co. this was driven by expansion efforts, with 32 factories nationwide and three new plants under construction in Palu, Pontianak, and Pekanbaru. (Bisnis.com)

Hanwha Life Acquires 40% Stake in Bank Nationalnobu (NOBU)

NOBU has secured shareholder approval for Hanwha Life's acquisition of a 40% stake, totaling 2.99 bn shares. The deal, valued at IDR 299.13 bn, was approved during an EGMS on 25 Mar-25. Hanwha Life will purchase shares from multiple existing shareholders, including PT Multipolar Tbk and PT Putera Mulia Indonesia. The acquisition plan, jointly drafted by NOBU and Hanwha Life's boards, was submitted to OJK on 2 Oct-24. (Emitennews)

Daaz Bara Lestari (DAAZ) Reports 32.2% Revenue Growth in 2024

DAAZ posted IDR 10.13 tn in revenue in 2024 (+32.2% YoY). Gross profit surged to IDR 1.03 tn, while net profit came at IDR 455.4 bn (+45.3% YoY). The company's total assets grew to IDR 5.13 tn, while liabilities increased to IDR 3.06 tn as of 31 Dec-24. (Emitennews)

Sillo Maritime Perdana (SHIP) Posts 11.5% Revenue Growth, Net Profit Declines in 2024

SHIP recorded USD 185.05 mn revenue in 2024 (+11.5% YoY). However, net profit came at USD 17.41 mn (-5.7% YoY). Operating profit remained stable at USD 45.49 mn, while pre-tax profit declined to USD 27.55 mn. The company's total assets grew to USD 483.41 mn, while liabilities increased to USD 261.78 mn as of 2024. (Emitennews)

HM Sampoerna (HMSP)'s 2024 Net Profit Drops 17.92% to IDR 6.64 tn

HMSP reported a net profit of IDR 6.64 tn (-17.92% YoY). EPS falling to IDR 57 from IDR 70. Net sales came at IDR 117.88 tn (+1.63% YoY), while cost of goods sold rose to IDR 99.34 tn (vs 2023: IDR 96.65 tn), leading to a decline in gross profit to IDR 18.53 tn. Increased sales and administrative expenses, coupled with lower financial and other income, further pressured earnings. (Emitennews)



FY24 vs. Estimates

	12M24		BCA Sekuritas		Ma	rket Consensu	5
	Net Profit	FY24 Estimate	% FY24	Remarks	FY24 Estimate	% FY24	Remarks
	(IDRbn)	(IDRbn)	to FY24F	Kemarks	(IDRbn)	to FY24F	кешагкз
BMRI	55,783	55,176	101.1%	In-line	56,690	98.4%	In-line
BBCA	54,836	n.a	n.a	n.a	54,781	100.1%	In-line
BBRI	60,644	56,783	106.8%	Above	61,072	99.3%	In-line
BBNI	21,464	21,992	97.6%	In-line	22,082	97.2%	In-line
BBTN	3,007	3,645	82.5%	Below	3,394	88.6%	Below
ISAT	4,911	5,175	94.9%	In-line	5,197	94.5%	In-line
KLBF	3,240	3,400	95.3%	In-line	3,195	101.4%	In-line
UNVR	3,389	3,782	89.6%	Below	3,736	90.7%	Below
EXCL	1,819	1,837	99.0%	In-line	1,839	98.9%	In-line
AALI	1,148	1,104	104.0%	In-line	1,130	101.6%	In-line
AUTO	2,034	2,030	100.2%	In-line	1,878	108.3%	Above
INCO	58	75	77.7%	Below	77	75.7%	Below
ITMG	374	407	91.9%	Below	368	101.6%	In-line
CNMA	729	819	89.0%	Below	828	88.0%	Below
ASII	34,052	n.a.	n.a.	n.a.	32,277	105.5%	Above
MYOR	3,000	3,040	98.7%	In-line	3,046	98.5%	In-line
LSIP	1,477	1,092	135.3%	Above	1,021	144.7%	Above
JPFA	3,019	2,864	105.4%	Above	2,785	108.4%	Above
JSMR	4,536	4,014	113.0%	Above	3,658	124.0%	Above
PANI	624	437	142.9%	Above	477	130.9%	Above
TUGU	701	594	118.0%	Above	n.a.	n.a.	n.a
SIDO	1,171	1,169	100.2%	In-line	1,132	103.4%	In-line
ROTI	362	333	108.6%	Above	341	106.2%	Above
SMRA	1,373	967	142.0%	Above	848	162.0%	Above
CPIN	3,713	3,454	107.5%	Above	3,223	115.2%	Above
AKRA	2,225	2,186	101.8%	In-line	2,313	96.2%	Below
HEAL	536	673	79.6%	Below	625	85.8%	Below
AMRT	3,171	3,793	83.6%	Below	3,886	81.6%	Below
MIDI	546	624	87.5%	Below	620	88.1%	Below



List of Events

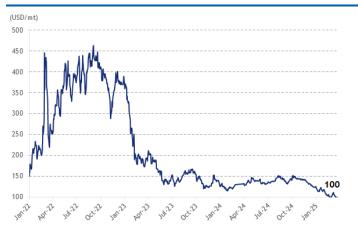
Countries	Events	Dates
Indonesia	S&P Global Manufacturing PMI FEB	03-Mar-25
	Inflation Rate YoY FEB	03-Mar-25
	Core Inflation Rate YoY FEB	03-Mar-25
	Inflation Rate MoM FEB	03-Mar-25
	Tourist Arrivals YoY JAN	03-Mar-25
	Consumer Confidence FEB	11-Mar-25
	Retail Sales YoY JAN	12-Mar-25
	Balance of Trade FEB	17-Mar-25
United States	ISM Manufacturing PMI FEB	03-Mar-25
	ISM Services PMI FEB	05-Mar-25
1000000	Non Farm Payrolls FEB	07-Mar-25
	Unemployment Rate FEB	07-Mar-25
	Inflation Rate YoY FEB	12-Mar-25
	Core Inflation Rate YoY FEB	12-Mar-25
	Retail Sales YoY FEB	17-Mar-25
Australia	Retail Sales MoM JAN	03-Mar-25
	GDP Growth Rate YoY Feb	05-Mar-25
*	Balance of Trade JAN	06-Mar-25
	Westpac Consumer Confidence Change MAR	11-Mar-25
	Unemployment Rate FEB	20-Mar-25
China	Caixin Manufacturing PMI FEB	03-Mar-25
*3	Inflation Rate YoY FEB	09-Mar-25
	House Price Index YoY FEB	17-Mar-25
Japan	Household Spending YoY JAN	11-Mar-25
	PPI YoY FEB	12-Mar-25
	Balance of Trade FEB	19-Mar-25
United Kingdom	GDP YoY JAN	14-Mar-25
	Inflation Rate YoY FEB	26-Mar-25
	Core Inflation Rate YoY FEB	26-Mar-25
	Retail Sales YoY FEB	28-Mar-25

Source: Tradingeconomics.com



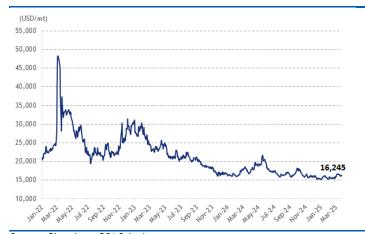
Commodity Prices

Exhibit 1. Coal Price



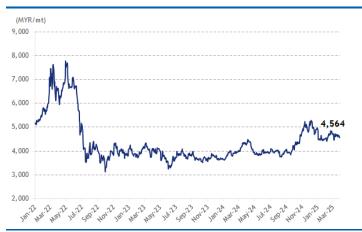
Sources: Bloomberg, BCA Sekuritas

Exhibit 3. Nickel Price



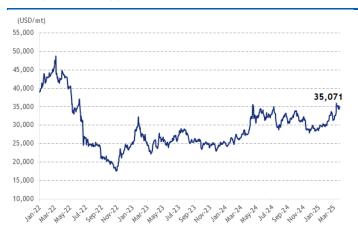
Sources: Bloomberg, BCA Sekuritas

Exhibit 2. Palm Oil Price



Sources: Bloomberg, BCA Sekuritas

Exhibit 4. Tin Price



Sources: Bloomberg, BCA Sekuritas

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	r iai C														S																										
(%	, , 2024F		16.5		15.1	17.6	11.5	15.6	20.5	13.6		9.4	6.9	8.8		9.5		17.1		15.5	8.8	21.0	1.6			37.4	17.6	21.2	33.6	133.0	51.0	45.5		10.7	16.0	12.7	20.7		16.6		20.6
ROE (%)	2003		11.8		14.1	19.1	10.8	14.5	20.3	14.6		8.2	5.4	9.7		8.6		15.2		28.3	41.1	22.2	2.3			37.4	16.2	18.4	28.1	135.1	33.2	28.0		8.4	13.9	15.1	20.0		16.6		16.6
(%)	2004F		0.2		5.3	8.4	2.0	13.6	7.0	3.9		3.1	7.2	5.1		8.3		2.0		24.3	34.1	9.9	22.0		0.0	(2.8)	5.9		7.0	3.0	0.1	(0.3)		9.0	1.7	1.4	1.4		8.2		1.7
Div vield (%)	,		0.1		4.6	7.2	4.8	12.9	9.5	4.0		2.9	6.4	4.6		4.0		6.0		29.0	52.7	6.1	58.6		0.0	(2.8)	2.2	4.7	7.0	3.0	0.1	(0.3)		0.4	1.2	8.0	6.0		8.2		1.7
	, 2024F		6.0		1.0	1.9	0.4	0.5	1.7	#DIV/0!		0.7	0.4	9.0		0.7	2.2	1.9		0.5	0.7	1.4	8.0		3.0	48.8	3.0	2.1	3.9	41.0	15.6	11.6		2.8	n.a	n.a	9.0		0.7	#DIV/0i	#DIN/0i
P/B (x)	2003		8.0		1.1	1.9	0.4	0.5	1.9	1.8		8.0	0.4	9.0		0.7	2.2	1.9		0.5	8.0	1.4	8.0		3.0	48.8	3.3	5.0	3.9	45.8	16.3	11.7		4.5	n.a	n.a	6.0			#DIV/0!	#DIN/0i
(X)	2024F		5.3		n.a.	n.a.	n.a.	n.a.	n.a.	÷		3.3	2.5	5.9		4.1		1.0			(0.1)	4.1	1.0				9.3	15.0	9.5		1.9	2.2		10.2	17.2	8.7	12.4			#DIV/0!	#DIN/0i
EV/EBITDA (x)	2003		5.4		n.a.	n.a.	n.a.	n.a.	n.a.	i.		3.9	3.0	3.4		4.1		1.0		(0.1)	0.2	4.4	1.2				10.9	17.0	11.2		2.3	5.6		12.6	29.3	10.8	18.6			#DIV/0i	#DIV/0i
	2024F		5.6		8.9	10.3	3.2	3.0	7.8	#DIV/0i		7.3	4.4	5.9		7.5	9.9	6.9		2.5	3.9	9.9	3.9		10.6	28.0	16.9	9.5		31.0	15.1	12.7		30.3	29.3	n.a	18.0			21.2	17.1
P/E (x)	2003		6.4		8.1	2.6	3.8	3.5	9.8	10.5		9.0	5.9	7.5		9.7	8.3	8.1		2.3	5.9	6.2	3.4		12.4	32.9	20.2	10.7	10.5	33.9	17.9	15.4		43.2	36.9	n.a	23.6		1.2	38.2	30.5
	, 2024F		15.6		18.6	(0.9)	19.6	18.8	10.2	1.2		23.1	33.6	29.2		1.1	24.4	14.2		(8.9)	(26.7)	(9.9)	(10.9)		16.4	17.3	(8.4)	12.9	21.9	7.9	12.1	13.2		42.2	25.9	(3.6)	12.4		7.4	80.0	19.8
EPSG (%)	2003		1.7		14.2	17.5	3.0	0.3	25.6	19.1		5.8	12.7	2.6		109.8	13.5	42.1		(32.8)	(57.3)	(63.5)	(46.7)		29.9	5.2	64.4	21.4	(13.5)	4.7	5.5	2.7		46.5	(9.1)	81.6	28.1		6.3	(54.5)	(11.7)
<u></u>	, 2024F		34,051		24,806	26′,92	3,751	2,744	896'99	145,064		2,399	3,561	2,960		2,895	9,273	15,168		24,278	5,847	4,280	34,405		12,001	7,846	2,924	549	1,170	6,075	30,565	24,490		624	1,152	1,107	2,883		3,260	1,103	15.5
Net Profit (IDRbn)																												34						25							6.3
Net P			29,447		20,909	(0,425	3,137	2,310	51,695	143,346		1,949	2,665	4,614		5,831	7,456	13,287) 26,058	7,980	4,582	38,620		10,312	6,689	3,194	484			27,261	21,630		437	917	1,211	2,565		3	298	
OP arowth (%)	, , ,		34.0		18.5	(0.9)	21.7	18.8	10.2	1.1		30.5	16.0	20.4		(2.2)	26.2	12.9		(8.4)	(28.7)	9.0	(10.9)		14.3	1.2	(11.2)	18.8	18.5			5.9		44.9	24.6	13.4	23.2			189.9	2.9
OP aro			7.8		12.6	19.3	2.8	3.6	25.0	19.6		13.5	2.9	5.9		112.0	14.7	46.2		(28.7)	(63.8)	(68.4)	(61.0)		18.3	(1.3)	76.7	14.1	(6.5)			(0.3)		51.2	(8.4)	58.1	28.4			(63.2)	(7.3)
rth (%)	707 AF		7.2		10.0	3.9	14.7	12.5	9.4	(1.2)		11.2	4.8	6.7		4.3	14.7	9.3		(7.4)	(5.9)	5.4	(4.0)		13.5	3.6	16.9	12.6	6.6	7.7	8.8	0.6		16.0	14.8	11.8	13.5		11.2	5.9	9.3
Rev growth (%)	2003		2.5		(0.1)	8.5	(1.1)	(3.6)	7.0	0.9		8.4	9.5	0.6		9.1	13.0	11.0		(18.1)	(0.96)	(12.4)	(37.4)		12.9	2.0	2.7	12.0	(7.8)	2.0	(3.3)	(4.7)		18.0	5.3	17.6	15.0		11.1	(4.4)	2.0
À	AD IV IDRbn)		159.3		312.7	1,176.2	30.8	3.6	978.7	2,508		14.7	30.9	45.5		5.2	8.2	13.5		126.7	21.0	24.3	171.9		43.1	61.0	11.9	0.7	10.1	76.8	252.2	175.4		42.1	32.8	3.5	78.5		7.4	48.0	55.4
į	rree oat (%) (uritas.co.id	42.3	(F	39.7	46.3	39.8	19.4	39.1		as.co.id)	40.0	48.7			23.8	9.7		s.co.id)	31.7	34.7	34.0		.jë.	19.5	49.9	15.7	13.3	22.4	15.0			(bi.c	28.1	34.7	7.3			41.5	23.2	
1	undex Free ADIV Weight float (%) (IDRbn)	ni@bcasek	1.8	curitas.co.i	1.4	5.5	0.1	0.1	4.3	12.5	bcasekurit	0.2	0.2	0.3	itas.co.id)	0.2	9.0	8.0	casekurita	0.5	0.2	0.3	1.0	ekuritas.co	1.1	0.5	0.4	0.1	0.2	0.4	3.2	5.8	sekuritas.co	0.1	0.3	0.3	0.7	(pi.oɔ.	0.0	0.1	0.2
	(IDR bn)	vi.ocktavia	194,321	as@bcasel	158,514	606,236	12,561	8,522	480,667	1,380,409	n.santoso@	18,958	18,567	37,525	@bcasekur	19,914	64,557	84,471	ad.fariz@ł	962'99	25,932	28,917	111,445	alim@bcas	123,033	60,804	46,730	5,815	16,650	47,306	351,901	304,595	salim@bcas	16,595	31,570	31,345	79,510	asekuritas	3,732	14,276	18,009
	(IDR) (ID	Automotive (Overweight) - Selvi Ocktaviani (selvi ocktaviani@bcasekuritas.co.id)	7,800	- Andre Benas (andre.benas@bcasekuritas.co.id)	6,075 1		1,700	1,450	7,250 4	1,3	Cement (Overweight) - Ryan Yani Santoso (ryan.santoso@bcasekuritas.co.id)	8,800	5,300		Cigarette (Neutral) - Andre Benas (andre.benas@bcasekuritas.co.id)	17,700	950		Coal (Overweight) - Muhammad Fariz (muhammad.fariz@bcasekuritas.co.id)	3,610	41,900	2,810	-	Consumer (Overweight) - Ervina Salim (ervina.salim@bcasekuritas.co.id)	13,300 1	6,430	3,400	1,310	720	1,900	. ,	e-1	Healthcare (Overweight) - Ervina Salīm (ervina.salīm@bcasekuritas.co.id)	2,000	3,400	3,230		Media (Neutral) - Andre Benas (andre.benas@bcasekuritas.co.id)		175	
	(IDR) (ID	- Selvi Ocki	4,800 7,	dre Benas	4,250 6,	4,000 4,	895 1,	810 1,	5,150 7,		an Yani Sa	5,150 8,	2,750 5,		Benas (an	10,350 17,	555		nmad Fariz	1,840 3,	22,950 41,	2,510 2,		Ervina Salin	10,550 13,	6,925 6,	2,090 3,	940 1,	222	1,240 1,			Ervina Sali	1,080 2,	2,270 3,	2,410 3,		nas (andre		193	
		erweight) -	4	eight) - An							eight) - Ry				al) - Andre				ıt) - Muhan					weight) - L									rweight) -					- Andre Be	ı.		
	Rating	notive (Ove	BUY	Banking (Overweight)	BUY	HOLD	BUY	BUY	BUY	*	nt (Overw	BUY	BUY		ette (Neutr	SELL	BUY		Overweigh	HOLD	BUY	HOLD		mer (Over	BUY	HOLD	BUY	BUY	BUY	HOLD		Sector excl UNVR	ıcare (Ove	BUY	BUY	BUY		(Neutral)		BUY	
	Ticker	Auton	ASII	Banki	BBNI	BBRI	BBTN	BJBR	BMRI	Sector**	Ceme	INTP	SMGR	Sector	Cigare	GGRM	HMSP	Sector	Coal (ADRO	IIMG*	PTBA	Sector	Consu	ICBP	INDF	MYOR	ROTI	SIDO	UNVR	Sector	Sector	Healt	HEAL	MIKA	SILO	Sector	Media	MNCN	SCMA	Sector

					Indov	Fraa	VILUV	Rev growth (%)		OP growth (%)	(%)	Net Profit (IDRbn)	(lpl)	EPSG (%)		P/E (x)	EV/EB	EV/EBITDA (x)	P/B (x)	(x	Div yield (%)	(%	ROE (%)	
Ticker Rating		(IDR) (I	(IDR)	(IDR bn)	Weight f	Weight float (%) (IDRbn)	(IDRbn)	2023	44	2023	2024F	2023	2024F	2023 20	2024F 20	2023 2024F	F 2023	3 2024F	2023	2024F	2023	2024F	2023	2024F
Metal & Mini	Metal & Mining (Overweight) - Muhammad Fariz (muhammad.fariz@bcasekuritas.co.id)	ght) - Muha	ammad Fai	riz (muhamn	nad.fariz@	bcasekurita	s.co.id)																	
ANTM	BUY	1,650	1,800	39,651	0.4	34.9	82.4	4.2	1.8	13.3	(42.9)	3,833	2,326	0.3 (3	(39.3)	9.6 15.9	9.9 6.8	10.5	1.5	1.5	4.8	4.8	15.0	8.9
INCO*	BUY	2,310	5,400	24,347	0.2	20.1	31.9	5.3	(20.6)	6.9	(75.8)	52,958	15,840	23.5 (7	(70.1) 0	0.0 0.2	2 2.1	4.5	9.0	0.7			10.2	3.2
Sector				71,185	9.0		135.5	5.1	(22.2)	5.4	(74.9)	58,084	18,165	24.0 (6	(68.7) 5	5.4 8.9	9 4.5	7.4	1.1	1.1	2.7	2.7	9.11	3.4
Plantation (Plantation (Neutral) - Muhammad Fariz (muhammad.fariz@bcasekuritas.co.id)	uhammad F	Fariz (muha	ammad.fariz	@bcasekur	itas.co.id)																		
AALI	BUY	5,675	7,650	10,923	0.1	20.3	2.2	(6.1)	(0.4)	(52.7)	36.7	626	1,531	(43.3) 5	56.4 11	11.3 7.2	2 5.3	,	0.5	0.5	7.1	4.0	4.4	6.5
DSNG	BUY	780	1,020	8,268	0.1	23.8	15.2	(2.6)	9.6	(52.9)	29.9	804	1,177 ((33.4) 4	46.5 10	10.6 7.2	2 6.0	,	1.0	6.0	4.3	2.8	9.3	12.3
ISIP	HOLD	1,095	1,160	7,468	0.1	40.3	9.3	(13.4)	9.6	(46.5)	50.4	602	877 ((41.9) 4	45.8 12	12.8 8.8	3 2.9	-	0.7	9.0	4.9	2.8	5.4	7.4
Sector				26,658	0.2		26.7	(6.9)	3.5	(41.1)	36.0	2,384	3,585	(39.9) 5	50.4 11	11.5 7.6	5 4.8	,	0.7	9.0	9.5	3.3	0.9	9.8
Poultry (Net	Poultry (Neutral) - Ervina Salim (ervina.salim@bcasekuritas.co.id)	a Salim (er	vina.salim(abcasekurita	s.co.id)																			
CPIN	BUY	4,480	6,100	73,463	0.7	44.5	16.6	8.3	7.2	(2.8)	71.4	2,319	3,983	(21.2)	72.3 30	30.7 17.8	3 15.6	12.0	3.7	3.1	2.2	1.8	9.8	13.0
JPFA	BUY		2,500	23,570	0.2	43.2	41.6	4.5	7.7	(6.4)	91.7	930	2,865				_		1.6	1.4	2.5	n.a.	9.9	16.8
MAIN	НОГР	795	640	1,780	0.0	42.4	2.0	7.2	7.2	12.5	30.0	82	137	51.6	67.9	20.6 12.2	2 7.9	0.7	0.7	0.7	9.0	6.0	3.3	5.4
Sector				98,813	6.0		60.2	9.9	7.4	(2.5)	77.8	3,331	9,985	(24.3) 10	109.7 29	29.5 15.5	5 14.3	10.3	3.1	5.6	2.2	1.3	8.1	16.2
Property Re	Property Residential (Overweight) - Ryan Yani Santoso (ryan.santoso@bcasekuritas.co.id)	rerweight)	- Ryan Yan	ii Santoso (r	yan.santos	o@bcaseku	ritas.co.id)																	
BSDE	HOLD	815	1,000	17,255	0.2	30.5	10.3	1.3	16.3	(9.1)	20.8	2,428	3,062	(34.7)	- 1,	12.8 12.8	3 3.4	1 2.9	0.4	0.4			6.3	7.9
CTRA	HOLD	770	1,300	14,272	0.1	43.1	22.3	2.2	22.6	(2.4)	25.9	1,927	2,687	7.5 3	39.4 8	8.0 5.7	7 3.7	3.2	9.0	9.0	36.1	37.5	8.5	10.8
SMRA	BUY	392	099	6,471	0.1	2.09	19.5	27.5	(9.0)	23.1	0.0	724	735	0.79	1.5	8.9 8.8	3 4.4	4.1	0.5	0.5	31.9	36.9	5.8	5.5
Sector				37,999	0.3		52.1	7.6	13.9	(0.5)	17.5	5,079	6,484	3.2 2	27.7 10	10.3 9.5	5 3.7	3.2	0.5	0.5	19.0	20.4	7.4	0.6
Retails (Ove	Retails (Overweight) - Ervina Salim (ervina.salim@bcasekuritas.co.id)	rvina Salim	ervina.sa	lim@bcasek	uritas.co.id	_																		
ACES	НОГД	520	820	8,903	0.1	39.8	21.7	10.5	11.8	5.6	54.2	673	1,022	- 5	53.8 16	16.7 10.8	3 5.4	6.5	1.2	1.3	3.6	3.7	10.7	14.6
LPPF	BUY	1,930	4,200	4,360	0.0	41.1	3.8	18.0	4.3	9.8	n.a	1,481	1,562	10.2	5.0	9.1 8.7	0.9 7	0.4.0	2.7	2.1	8.0	10.0	67.4	÷
MAPI	BUY	1,325	2,500	21,995	0.2	48.6	25.3	20.7	10.5	47.9	(10.2)	2,722	2,442	29.0 (1	10.3) 9	9.1 10.1	1 3.1	2.5	1.8	1.5	n.a.	n.a.	0.3	0.2
RALS	SELL	354	340	2,512	0.0	23.2	1.4	70.8	27.6	n.a.	166.6	334	764 1	140.1		3.0 3.0	(0.7)	- (0.5	0.5	6.7	6.7	17.9	18.9
Sector				37,770	0.3		52.1	21.1	10.8	47.9	(18.9)	5,210	5,790	25.0 1	11.1 10	10.5 9.7	7 3.7	3.5	1.7	1.4	2.2	2.5	27.3	25.3
Telecommun	Telecommunication Sector (Overweight) - Selvi Ocktaviani (selvi.ocktaviani@bcasekuritas.co.id)	or (Overwe	eight) - Selv	vi Ocktaviani	i (selvi.ock	taviani@bca	sekuritas.c	o.id)																
EXCL	BUY	2,250	2,800	29,539	0.3	33.2	41.2	10.9	6.4	19.7	27.7	1,257	1,819	13.2	4.8 23	23.3 22.2	4.4	4.0	1.1	1.1	1.1	1.3	4.7	6.9
ISAT	BUY	1,510 1	13,500	48,699	0.4	16.2	35.8	10.4	10.7	36.5	33.0	3,268	4,615 ((30.8) 4	41.2 3	3.8 2.7	7 4.0	3.2	0.4	0.4	16.9		11.3	14.5
TLKM	BUY	2,440	4,400	241,712	2.2	47.8	272.4	2.4	4.5	0.2	5.5	28,286	30,123	36.3	6.5	8.5 8.0	3.4	3.2	n.a	n.a	8.2	8.7	50.9	50.6
Sector				319,950	5.9		349.4	5.2	6.1	5.3	10.9	32,811	36,556	23.4 1	11.4 9	9.2 8.5	5 3.6	3.3	0.2	0.2	8.9	6.7	19.6	19.2
Telecommu	Telecommunication Retail (Overweight) - Ervina Salim (ervina.salim@bcasekuritas.co.id)	il (Overwei	ight) - Ervil	na Salim (er	vina.salim@	Dcasekurit	as.co.id)																	
ERAA	BUY	402	009	6,412	0.1	43.5	23.4	15.4	15.8	20.7	,	2,301	2,310	6.4	- 4	4.9 4.9	9.4		0.7	0.7	3.4	3.4	18.3	18.3
Sector				6,412	0.1		23.4	15.4	15.8	20.7		2,301	2,310	(0.5)	0.4 4	4.9 4.9	9.4.4		0.7	0.7	3.4	3.4	32.4	27.1
Technology	Technology (Overweight) - Jennifer Henry (jennifer.henry@bcasekuritas.co.id) - Jennifer	· Henry (je	nnifer.henry(<u>abcasekuri</u>	tas.co.id																		
MSTI	BUY	1,410	1,990	4,427	0.0	15.0	6.0	19.7	17.5	8.0	0.6	443	471	12.1	6.4 8	8.7 8.2	2 6.2	6.4	5.3	23.4	9.3	8.2	9.0	2.9
Sector				4,427	0.0		6.0	11.4	10.0	19.0	11.4	2,094	2,491	17.3	18.9 8	8.7 8.2	2 6.2	6.4	5.3	23.4	6.3	8.2	6.2	7.3
Tower Telco	Tower Tekco (Overweight) - Selvi Ocktaviani (selvi.ocktaviani@bcasekuritas.co.id)	t) - Selvi O	cktaviani (selvi.ocktavi	ani@bcase	kuritas.co.id	<u></u>																	
TOWR	BUY	525	1,050	26,783	0.2	36.7	15.5	6.4	6.8	(1.0)	7.2	3,253	3,276	(5.5)	0.7 6	6.9 6.3	3 7.1	7.2	n.a	n.a	4.6	9.7	19.7	17.6
TBIG	HOLD	1,980	2,000	44,861	0.4	8.4	2.4	3.0	4.7	1.6	5.7	1,383	1,502	(15.5)	8.6 35	35.2 32.4	12.6	12.0	n.a	n.a	1.8	1.7	12.0	12.3
MTEL	BUY	265	790	47,211	0.4	25.7	10.8	11.4	10.0	19.0	11.4	2,094	2,491	17.3	18.9 23	23.3 19.6	5 9.3	8.4	1.4	1.3	n.a.	3.5	5.9	6.9
Sector				118,855	1.1		28.7	7.0	8.2	4.0	7.8	6,730	7,269	(2.0)		24.1 21.5	5 10.1	9.5	1.4	1.3	1.7	3.8	11.7	12.0
Stock universe	Se		4	4,260,176	27.8			8'0	(7.4)	(4.7)			361,537		_	_			22.3	56.9	5.2%	3.3%	8.3%	7.7%
Stock univer	Stock universe exc Bank		1	1,797,430	50.6			0.1	(8.3)	(13.3)			216,472	_					10.6	12.4	7.8%	4.7%	7.0%	2.6%
Stock univer	Stock universe exc UNVR	~	4	4,150,840	27.4			0.1	(8.8)	(5.1)	(12.5) 38	387,726 34	346,189	3.6 (10	(10.7) 10	10.7 12.0	1.2	0.7	21.8	76.2	4.8%	3.0%	8.1%	7.4%





Equity Research

Institutional Equity Market

Sales Equity Market

research@bcasekuritas.co.id

ecm@bcasekuritas.co.id

sales@bcasekuritas.co.id

PT BCA Sekuritas

Menara BCA - Grand Indonesia, 41st Floor Jl. MH Thamrin No. 1, Jakarta 10310 Tel. +62 21 2358 7222 Fax. +62 21 2358 7250/300

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